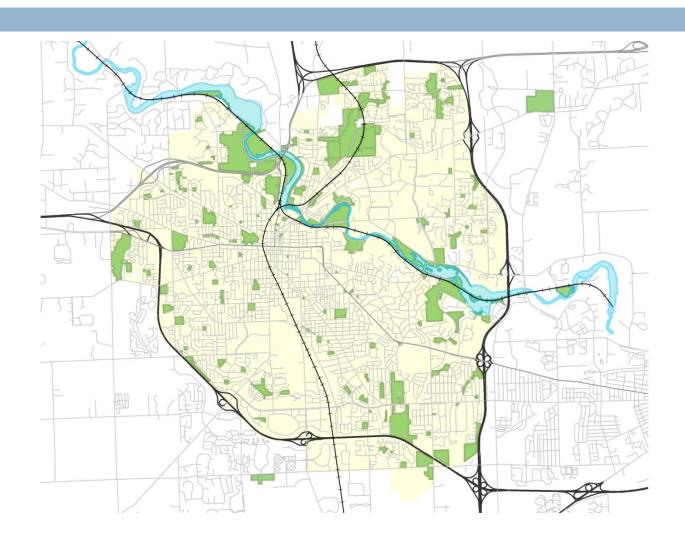


CITY OF ANN ARBOR CANOE LIVERIES

Gallup Park Canoe Livery & Argo Park Canoe Livery

City of Ann Arbor



Paddlesports in Ann Arbor

- 1898 U of M BoatHouse constructed
- 1963 City purchasedEdison land and dams
- 1970 City purchased privately owned canoe livery
- 1983 Gallup CanoeLivery constructed
- 2012 Argo Cascades opened



City of Ann Arbor Canoe Liveries

Largest canoe livery operation in the State

Over 2000 customers on a busy weekend day

100,000 people rented boats FY2016



Gallup Park Canoe Livery





- River Trips
 - 5.7 mile Barton-to-Gallup River Trip
- Stillwater Paddles
 - 2 mile Gallup Pond
- River Camps & Programs
- Coffee shop and concessions
- Popular park

Argo Park Canoe Livery

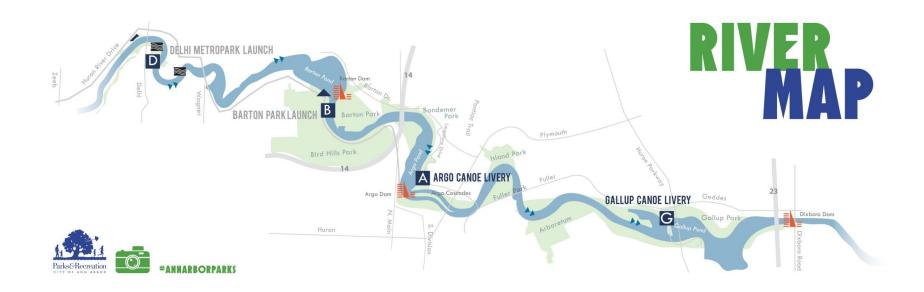






- River Trips
 - 3.7 mile Argo-to-Gallup
 - 7.1 mile Delhi-to-Argo
- Stillwater Paddles
 - 2 mile Argo Pond
- Tube Rentals
 - Argo Cascades
- River Camps & Programs
- Concessions

River Trips in Ann Arbor



River trips

- River trips 52% of all boat rentals
 - Argo to Gallup1.5 hr 84% of the river trips
 - Barton to Gallup2.5 hr 16% of the river trips





Stillwater paddles

- Stillwater paddles 44%
 of all boat rentals
 - Novice paddlers
 - Less costly
 - Easy for us, easy for customer
 - Boats



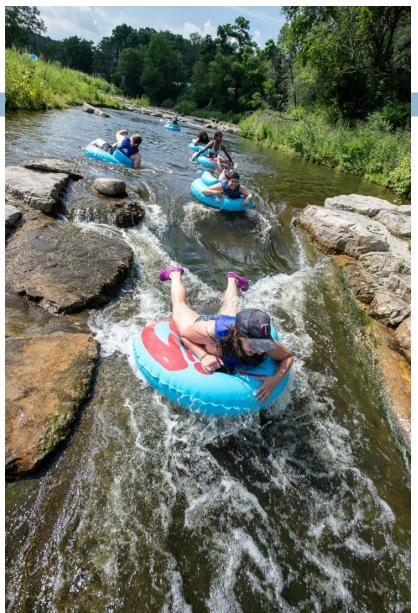




Tubing the river

- □ Tubes 4% of our rentals
- Popularity of tubes





Livery operations

- Season April to October
- □ 9 a.m. to 8 p.m. daily
- 8 vans and trailers
- Parking
- □ Boats & equipment







580 Boats + 50 Tubes













Livery staff

- 90 seasonal employees
- Staff training
 - Customer service
 - Riskmanagement
 - Knowledgeable





River Festivals & Programs



- □ 4,500 people/year
- □ 9% revenue
- Events/Festivals
 - Huron River Day
 - Moonlight Paddles
 - Trick or Treat Paddle









- Kayak & SUP courses
- □ SUP yoga
- Preschool RiverKids
- □ River Women
- □ Fishing with kids









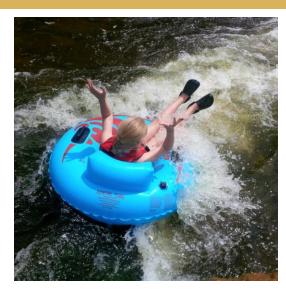
River Day Camps

180 Argo campers 6th-8th grades











Groups







Challenges

- Staff
- Boat maintenance
- Budget
- Infrastructure improvements
- □ Family friendly
- People





Crowds

- Weekend crowds
 - Parking
 - Queues
 - River
 - Police
- More people,more problems
- Facilities needed





Risk management

- Risks of boating
- Rental contracts
- □ Risk waivers
- Alcohol and drugs
- □ River hazards
- River briefings
- Vans/trailers
- Staff training







River management

- □ River cleanups
- Woody debris
- Harvesting aquatic plants







Capital improvements

- City of Ann ArborParks & RecreationMillage
- Argo & Gallup facility renovations
- Argo Dam & Cascades







Argo millrace & dam 2010









Expanded and improved recreation

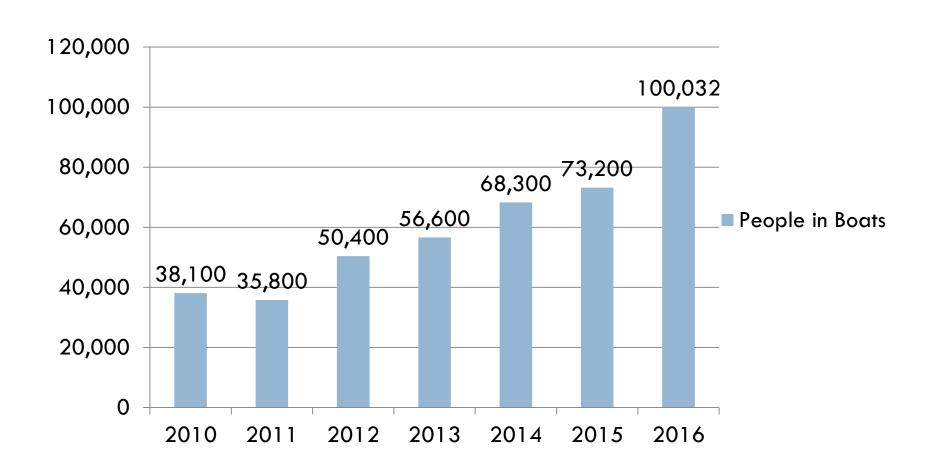




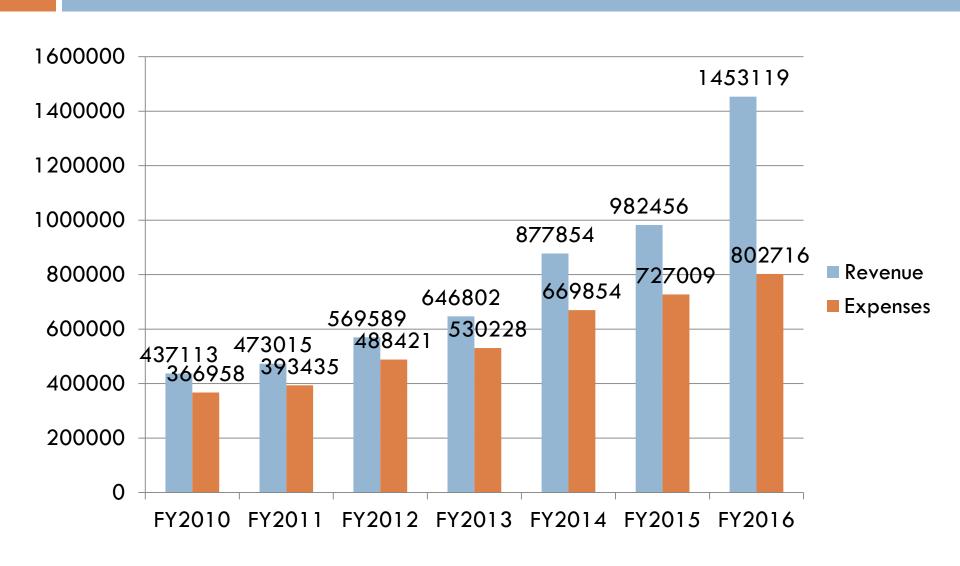




Number of people renting boats



General fund revenue & expenses



Why paddlesport's popular in Ann Arbor?

- Clean beautiful river
- City of A2 Parks & Recreation Services
- Urban
- Easy and accessible
- River experience for all
- Programs
- Argo Cascades
- Growing popularity of paddlesports





Paddlesports Outdoor Foundation 2016

- Paddle sports continued to be a bright spot in outdoor participation.
- Over the past 3 years, stand up paddling was the top outdoor activity for growth, increasing participation an average of 26 percent from 2012 to 2015.
- Kayak fishing, white water kayaking and sea/tour kayaking also saw some of the biggest participation increases over the three-year period.





River recreation in your community

- Riverattractions andamenities
 - Huron RiverWater Trail
- Economic impact
- Marketing
- Paddlesport trends









Paddlesports & Parks

- Provides active outdoor experiences
- Nature makes people happier
- Promotes and supports parks
- Michigan's water resources



